

Session Details

Event	IASA Annual Educational Conference & Business Show
Year	2009
Month	06
Session Name	Competing on a Level Playing Field: How PAS Can Help You Compete No Matter What Your Size
Session Number	172
Abstract	In the 1860s, Abraham Lincoln freed the slaves. In the 1920s, women were granted the right to vote. Affirmative action, equal pay for equal work and numerous other acts and movements have sought equality. In the insurance industry, however, differentiating factors are harder to regulate because they are the essence of each individual business, the right stuff that allows one company to fairly succeed over another. What if insurance companies of all sizes could compete effectively for business and win over big brand names? Policy administration is the core of your operation, so it only makes sense to look for a system that can help create a way to compete fairly with larger competitors. Operating smart, flexible systems allows you the agility to keep up with market demand and make adjustments quickly. This session will help provide an overview of how administration systems available today can help provide a level playing field for you to compete with the big guys. Proving size doesn't matter!
Track	TECH
Content Rating	3.14
Information Rating	3.43
Accuracy Rating	3.29
Speakers	<a href="#">30116 Craig Lowenthal, CPA</a> <a href="#">54129 Chad Hersh</a> <a href="#">35138 Dave Hanley</a>

[Back to Search Results](#)

Member Tools

Welcome, Craig Lowenthal, CPA, ID: 30116

- [Login](#)
- [Logout](#)
- [My Profile](#)
- [e-Store](#)
- [Member Search](#)
- [Session or Speaker Search](#)
- [Member Directory](#)
- [e-Communities](#)

Upcoming Events

Oct 28 Georgia Chapter Fall Educational Conference  
Atlanta, GA

Oct 28-30 Mid-South Chapter Annual Conference  
Biloxi, MS

Nov 13 Pacific Northwest Chapter Meeting  
Bellevue, WA

[All Events](#)